

Job Details

Position	Branch Executive
Location	Lahad Datu, Sabah
Company	Sime Kubota Sdn. Bhd.
Date Posted	Tuesday, November 10, 2009
Application Deadline	Wednesday, December 09, 2009

Responsibilities

- Plan and implement marketing and sales strategies including preparation of annual budget
- Achieve satisfactory market coverage, market share and profit level on sales
- Ascertain proper evaluation of credit worthiness of dealers/customers
- Develop and motivate subordinate in order to achieve maximum individual performance and results
- Organize and implement sales promotion and demo activities within the established budget
- Maintain proper and accurate records, statistics, competitors activities and relevant information for planning and development of the branch

Requirements

- Degree in Mechanical Engineering / Business Administration / Marketing
- 2 years' experience in sales administration of agricultural and industrial products
- Excellent communication and interpersonal skills
- Pleasant personality with initiative, drive and ability to work independently

A competitive remuneration and benefits package commensurating with qualifications and experience will be offered to successful candidates.

Only shortlisted candidates will be notified.